



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Anjanette Frye, Ohio REALTORS President, 937.609.4281
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205
RE: Ohio's February 2109 Home Sales
DATE: March 22, 2019



Activity across the Ohio housing marketplace rose in February, as sales increased 2.7 percent from the level reached during the month a year ago, according to Ohio REALTORS.

Home sales in February 2019 reached 8,907, a 2.7 percent increase from the 8,676 sales recorded during the month a year ago. The average sales price across Ohio in February reached \$184,480, a 10.5 percent increase from the \$166,938 mark posted during the month in 2018.

"The Ohio housing marketplace was active in February, with positive pricing gains and an uptick in the pace of sales," said Ohio REALTORS President Anjanette "AJ" Frye. "REALTORS are upbeat on the market as we approach the start of the spring home buying season – with attractive interest rates, solid gains in average sales price, sellers realistic in their pricing expectations, and consumers understanding that long-term, owning a home is a tremendous investment."

Around the state, 11 of the 18 markets tracked experienced an increase in average sales price for the month compared to February 2018. Ten local markets showed an increase in sales activity compared to a year ago.

During the first two months of the year, home sales activity is a slight 1.2 percent behind the pace set in 2018. Year-to-date sales (January-February 2019) reached 17,088, just off the two-month pace of 17,298 a year ago. The average sales price during the period this year is \$177,156, an 8.4 percent increase from the \$163,393 mark set a year ago.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 33,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS early reporting requirement. Check with contacts in the particular market.)

Ohio Local MLS Stats Report for February 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	29	21	-27.6%	\$2,838,607	\$2,298,807	-19.0%	\$97,883	\$109,467	11.8%
Athens	30	26	-13.3%	\$3,804,510	\$3,212,248	-15.6%	\$126,817	\$123,548	-2.6%
Cincinnati	1,501	1,464	-2.5%	\$283,321,255	\$315,260,688	11.3%	\$188,755	\$215,342	14.1%
Columbus	1,753	1,798	2.6%	\$371,600,940	\$399,792,492	7.6%	\$211,980	\$222,354	4.9%
Dayton	882	915	3.7%	\$135,760,086	\$146,681,820	8.0%	\$153,923	\$160,308	4.1%
Firelands	162	151	-6.8%	\$24,626,916	\$20,998,664	-14.7%	\$152,018	\$139,064	-8.5%
Greater Ports.	31	37	19.4%	\$2,596,126	\$3,332,109	28.3%	\$83,746	\$90,057	7.5%
Guerns.-Musk.	91	99	8.8%	\$10,156,419	\$11,097,009	9.3%	\$111,609	\$112,091	0.4%
Heartland	84	89	6.0%	\$14,720,496	\$13,504,237	-8.3%	\$175,244	\$151,733	-13.4%
Knox	28	31	10.7%	\$4,390,232	\$5,475,158	24.7%	\$156,794	\$176,618	12.6%
Lancaster	26	25	-3.8%	\$4,146,402	\$3,553,500	-14.3%	\$159,477	\$142,140	-10.9%
Mansfield	129	106	-17.8%	\$14,935,878	\$13,351,548	-10.6%	\$115,782	\$125,958	8.8%
Marion	29	31	6.9%	\$2,661,736	\$2,719,165	2.2%	\$91,784	\$87,715	-4.4%
Scioto Valley	57	64	12.3%	\$5,877,612	\$7,875,392	34.0%	\$103,116	\$123,053	19.3%
Toledo	513	504	-1.8%	\$66,385,791	\$63,634,032	-4.1%	\$129,407	\$126,258	-2.4%
West Central	118	116	-1.7%	\$17,875,219	\$11,757,015	-34.2%	\$105,721	\$117,545	11.2%
WRIST*	277	317	14.4%	\$43,936,355	\$43,810,351	-0.3%	\$158,615	\$138,203	-12.9%
Yes-MLS*	2,936	3,113	6.0%	\$438,723,544	\$574,806,111	31.0%	\$149,429	\$184,647	23.6%
Statewide	8,676	8,907	2.7%	\$1,448,358,124	\$1,643,160,346	13.4%	\$166,938	\$184,480	10.5%

* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Wednesday, March 20, 2019

Ohio Local MLS Stats Report for January through February 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	68	42	-38.2%	\$8,183,052	\$5,037,732	-38.4%	\$120,339	\$119,946	-0.3%
Athens	59	57	-3.4%	\$7,781,451	\$7,470,477	-4.0%	\$131,889	\$131,061	-0.6%
Cincinnati	2,848	2,702	-5.1%	\$546,907,136	\$564,293,786	3.2%	\$192,032	\$208,843	8.8%
Columbus	3,461	3,432	-0.8%	\$724,145,030	\$743,168,712	2.6%	\$209,230	\$216,541	3.5%
Dayton	1,721	1797	4.4%	\$258,019,204	\$274,450,419	6.4%	\$149,924	\$152,727	1.9%
Firelands	329	296	-10.0%	\$47,551,686	\$43,629,216	-8.2%	\$144,534	\$147,396	2.0%
Greater Ports.	65	65	0.0%	\$6,346,665	\$6,174,935	-2.7%	\$97,641	\$94,999	-2.7%
Guerns.-Musk.	157	161	2.5%	\$17,018,643	\$18,409,384	8.2%	\$108,399	\$114,344	5.5%
Heartland	169	160	-5.3%	\$28,262,377	\$24,568,960	-13.1%	\$167,233	\$153,556	-8.2%
Knox	57	53	-7.0%	\$8,868,231	\$8,874,850	0.1%	\$155,583	\$167,450	7.6%
Lancaster	49	55	12.2%	\$7,316,141	\$8,902,025	21.7%	\$149,309	\$161,855	8.4%
Mansfield	276	188	-31.9%	\$30,761,580	\$21,928,696	-28.7%	\$111,455	\$116,642	4.7%
Marion	57	61	7.0%	\$5,488,644	\$6,007,402	9.5%	\$96,292	\$98,482	2.3%
Scioto Valley	126	126	0.0%	\$13,360,914	\$16,474,500	23.3%	\$106,039	\$130,750	23.3%
Toledo	1,009	999	-1.0%	\$127,346,899	\$130,174,695	2.2%	\$126,211	\$130,305	3.2%
West Central	260	214	-17.7%	\$17,875,219	\$11,757,015	-34.2%	\$111,831	\$115,468	3.3%
WRIST*	605	586	-3.1%	\$86,481,120	\$81,155,140	-6.2%	\$142,944	\$138,490	-3.1%
Yes-MLS*	5,982	6,094	1.9%	\$884,660,034	\$1,054,761,708	19.2%	\$147,887	\$173,082	17.0%
Statewide	17,298	17,088	-1.2%	\$2,826,374,026	\$3,027,239,652	7.1%	\$163,393	\$177,156	8.4%

* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshoccon, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

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**CONTACT: 2019 Ohio REALTORS President
Anjanette Frye – 937.609.4281**

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations of REALTORS® or Multiple Listing Services:

Akron Cleveland Association

Sandy Naragon, EO • 216/525-4841
Judy Darwal, President • 216/396-1955

Ashland Board

Misty Miller, EO • 419/281-2700
Fred Troyer, President • 330/465-5730

Ashtabula County Board

Lisa Brail, EO • 440/998-1152
Clorice Dlugos, President • 440/812-2542

Athens County Board

Piper Toth, EO • 216/978-9763
Diane Spezza, President • 740/594-4211

Butler-Warren Association

Leslie Besl, EO • 513/939-2881
John Prazynski, President • 513/870-9100

Cincinnati Area Board

Jim Abele, EO • 513/761-8800
Michelle Billings, President • 513/516-0495

Columbus REALTORS

Stan Collins, EO • 614/475-4000
John Myers, President • 614/486-2933

Dayton REALTORS

Andrew Sims, EO • 937/610-1431
Jan Leverett, President • 937/901-4491

East Central Association

Rose Wanosik, EO • 330/343-7736
Amy Myers, President • 740/229-6773

Firelands Association

David Freitag, EO • 419/625-5787
Scott Myers, President • 419/706-2197

Guernsey Muskingum Valley Association

Kathy Warne, EO • 740/452-3890
Monica Fry, President • 740/682-0093

Heartland Board

Megan Foos, EO • 419/535-3222
Cheryl Sterling, President • 419/722-8991

Knox County Board

Jeri Scott, EO • 740/392-8490
Gina Oswald, President • 740/501-8690

Lake & Geauga Area Association

Vicki Pate, EO • 440/350-9000
Kayleen McDowell, President • 440/205-2000

Lancaster County Board

Debbie Hoelscher, EO • 740/653-1861
Cindy Lape, President • 740/689-9090

Licking County Board

Patty Osborn, EO • 740/345-2151
Charmin Patterson, President • 740/403-1944

Lorain County Association

Barb Tressel-Bangas, EO • 440/328-4210
Ed Cyrek, President • 440/320-8981

Mansfield Association

Lanie Bauer, EO • 419/756-1130
Melissa Viers, President • 419/348-4375

Marion Board

Lori Dye, EO • 740/387-2928
Rick Roe, President • 740/360-3015

Medina County Board

Sherry Stell, EO • 330/722-1000
Lisa Bitto, President • 216/409-0969

Midwestern Ohio Association

Brenda Blair, EO • 937/335-8501
Bryn Daring-Stewart, President • 937/592-7653

Portage County Association

Sandy Naragon, EO • 216/525-4841
Jeremy Fennell, President • 330/388-8189

Portsmouth Area Board

Melanie Parlin, EO • 740/352-3368
Renee Storey, President • 740/935-2543

Scioto Valley Association

Brenda Free, EO • 740/773-7489
Beth Miller, President • 740/775-8500

Southern Ohio Association

Caitlin Baumgartner, EO • 513/528-2657
Tricia Hudson, President • 937/444-1771

Springfield Board

Karen Bodey, EO • 937/323-6489
Susie Burk, President • 937/215-8320

Stark County Association

Lisa Yelichek, EO • 330/494-5630
Joe Marino, III, President • 330/412-2221

Toledo Regional Association

Megan Foos, EO • 419/535-3222
Jason Westendof, President • 419/264-4677

Warren Area Board

Roberta Hiller, EO • 330/394-4001
Marlin Palich, President • 330/727-1723

Wayne-Holmes Association

Amy Scott, EO • 330/264-8062
Traci Pauley, President • 330/749-0029

West Central Association (Lima Area)

Roxann Shaffer, EO • 419/227-5432
Dawn Arheit, President • 419/371-4633

Western Regional Information Systems & Technology

Stan Hartke, EO • 937/335-1117

Yes-MLS

Carl DeMusz, CEO • 216/485-4100
John Kurlich, COO • 216/485-4100

Youngstown Columbiana Area

Julie Larson, EO • 330/788-7026
Geraldine Florio, President • 330/727-2025